

Gorazd Weiss, Centre for Social Innovation, Austria



<http://www.zsi.at>

Outline

1. INTRODUCTION – FROM IDEA TO IMPLEMENTATION

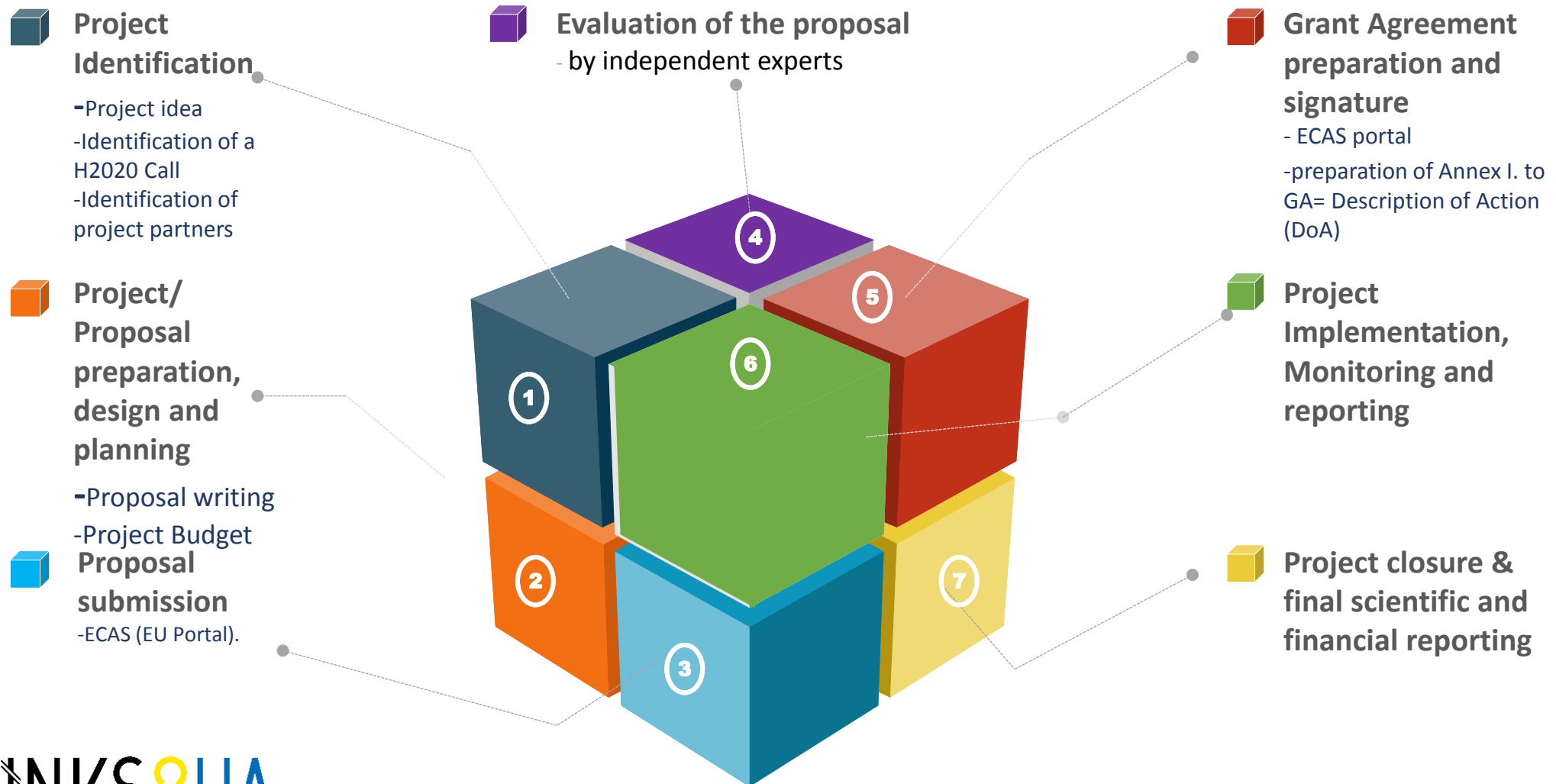
- Project Idea; Finding a Call; Partners search,
- Your Profile

2. PROPOSAL PREPARATION

- APPLICATION PROCEDURES (1 OR 2 STAGE PROPOSALS)
- TYPES OF ACTIONS (PROPOSALS) IN HORIZON 2020
- TLRs - Technology Readiness Levels
- Q&A



Project Management Cycle in H2020 projects



1 PROJECT IDENTIFICATION

- Project idea
- Identification of the call, partners



1

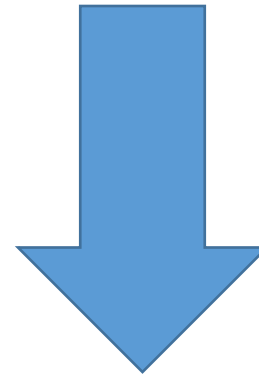
PROJECT IDENTIFICATION

- ✓ Provides baseline and contextual information for the project
- ✓ Involves understanding of the initial situation in question and the key factors



- Project Idea =>
- Identification of the **Horizon 2020 Call** that matches your project idea
- Preparation of your **Research Profile** (profile of your institution)
- Identification of partners in EU relevant to the Call
- Register in ECAS (get a PIC number and validate your institution)
- Read the latest EU documents related to your topic:
 - Work programme (<https://ec.europa.eu/programmes/horizon2020/h2020-sections>)
 - Europe 2020 strategy (http://ec.europa.eu/europe2020/index_en.htm)
 - EU policies (http://ec.europa.eu/policies/index_en.htm)
- Read the **latest scientific papers** related to your topic

- **Project Idea (in H2020)** => concept with high innovation potential



Innovation in H2020 ==>> means successful exploitation of new ideas to produce tangible benefits, satisfying needs and wants

Questions?!

① PROJECT IDENTIFICATION



- ☞ What **kind of project** will I implement? (scope, limits, objectives, expected impact)
- ☞ What will I do with the **results?** (exploitation, dissemination, knowledge transfer)
- ☞ **With whom** will I implement this project? Who does what? (consortium, respective tasks, responsibilities)
- ☞ **Why** should my project be funded by the EC? (European added value)
- ☞ **How** will I successfully carry it to term? (resources, management, methodology)
- ☞ **How much will it cost?** What funding can I expect? (budget plan and EC contribution)
- ☞ Do I have my organization's **support?** (human and financial resources)

How to find funding for your research idea?

①

PROJECT IDENTIFICATION

- Horizon 2020 offers a variety of funding opportunities
 - project idea => **appropriate call:**
- H2020 PARTICIPANT PORTAL



How to find funding for your research idea? (2)

① PROJECT IDENTIFICATION

👉 H2020 -> funding opportunities

👉 Search by topic/call ID...

<https://ec.europa.eu/programmes/horizon2020/>

The screenshot displays the 'RESEARCH & INNOVATION Participant Portal' interface. The left sidebar contains navigation links: 'MY AREA', 'HOME', 'FUNDING OPPORTUNITIES', 'HOW TO PARTICIPATE', 'EXPERTS', and 'SUPPORT'. Below these are links for 'My Organisation(s)', 'My Proposal(s)', 'My Project(s)', 'My Notification(s)' (highlighted with a red badge showing '325'), 'My Formal Notification(s)', and 'My Expert Area'. The main content area shows a search bar with '400 Results' and a 'Keyword Search' field. A 'Select the Programme' dropdown menu is open, showing 'H2020'. Below the search bar, there are filters for 'Status' (Forthcoming, Open, Closed) and 'Sort by' (Planned opening date, Deadline, Topic title, Topic identifier). The main results list shows two topics: 'ART-01-2017: ICT infrastructure to enable the transition towards road transport automation' and 'ART-03-2017: Multi-Brand platooning in real traffic conditions'. Each topic entry includes the publication date, types of action, deadline model, opening date, and deadline.

European Commission
RESEARCH & INNOVATION
Participant Portal

European Commission > Research & Innovation > Participant Portal > Calls

MY AREA HOME FUNDING OPPORTUNITIES HOW TO PARTICIPATE EXPERTS SUPPORT Search PP GORAZD WEISS

My Organisation(s)
My Proposal(s)
My Project(s)
My Notification(s) 325
My Formal Notification(s)
My Expert Area

EU Programmes 2014-2020
Search Topics
Updates
Calls
H2020
3rd Health Programme
Asylum, Migration and Integration Fund
Consumer Programme
COSME
Internal Security Fund - Borders
Internal Security Fund - Police
Justice Programme
Promotion of Agricultural Products

400 Results
Keyword Search: Find a topic SEARCH
If you don't find your topic, you can also use the free text search.

Select the Programme
Hold the 'CTRL' key to select several programmes.
H2020 FILTER

Status ☒ Forthcoming ☒ Open ☐ Closed

Sort by ☐ (Planned) opening date ☐ Deadline ☐ Topic title ☒ Topic identifier

Topic: ART-01-2017: ICT infrastructure to enable the transition towards road transport automation Open
Publication date: 14 October 2015
Types of action: IA Innovation action
DeadlineModel: two-stage
Opening date: 20 September 2016
Deadline: 26 January 2017 17:00:00
2nd stage Deadline: 27 September 2017 17:00:00
Time Zone : (Brussels time)

Topic: ART-03-2017: Multi-Brand platooning in real traffic conditions Open
Publication date: 14 October 2015
Types of action: IA Innovation action
DeadlineModel: two-stage
Opening date: 20 September 2016
Deadline: 26 January 2017 17:00:00
2nd stage Deadline: 27 September 2017 17:00:00



HORIZON 2020

The EU Framework Programme for Research and Innovation

European Commission > Horizon 2020 > Find your area

[Home](#)[What is Horizon 2020?](#)[Find Your area](#)[How to Get funding?](#)[News, Events & Publications](#)[Projects](#)



What is
**Horizon
2020**



Horizon 2020
Programme

Find your area

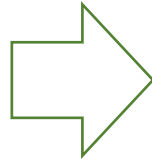
- ▶ Agriculture & Forestry
- ▶ Aquatic Resources
- ▶ Bio-based Industries
- ▶ Biotechnology
- ▶ Energy
- ▶ Environment & Climate Action
- ▶ Food & Healthy Diet
- ▶ Funding Researchers
- ▶ Health
- ▶ ICT Research & Innovation
- ▶ Innovation
- ▶ International Cooperation
- ▶ Key Enabling Technologies
- ▶ Partnerships with Industry and Member States
- ▶ Raw Materials
- ▶ Research Infrastructures
- ▶ Security
- ▶ SMEs

<https://ec.europa.eu/programmes/horizon2020/find-your-area>

Role of your institution in project

① PROJECT
IDENTIFICATION

ROLES



coordinator

partner

Third party

👉 What is the **role of my institution in the proposal consortium?**

👉 Am I ready to **coordinate** /be a **partner**?

Roles of project participants

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PROJECT
IDENTIFICATION

- Each of the project partners can have different roles.
- Roles are defined in the project workplan description
- Roles:
 - Work package leader
 - Task leader
 - Activity leader
 - Task participant...

Information about administrative issues

1

PROJECT
IDENTIFICATION

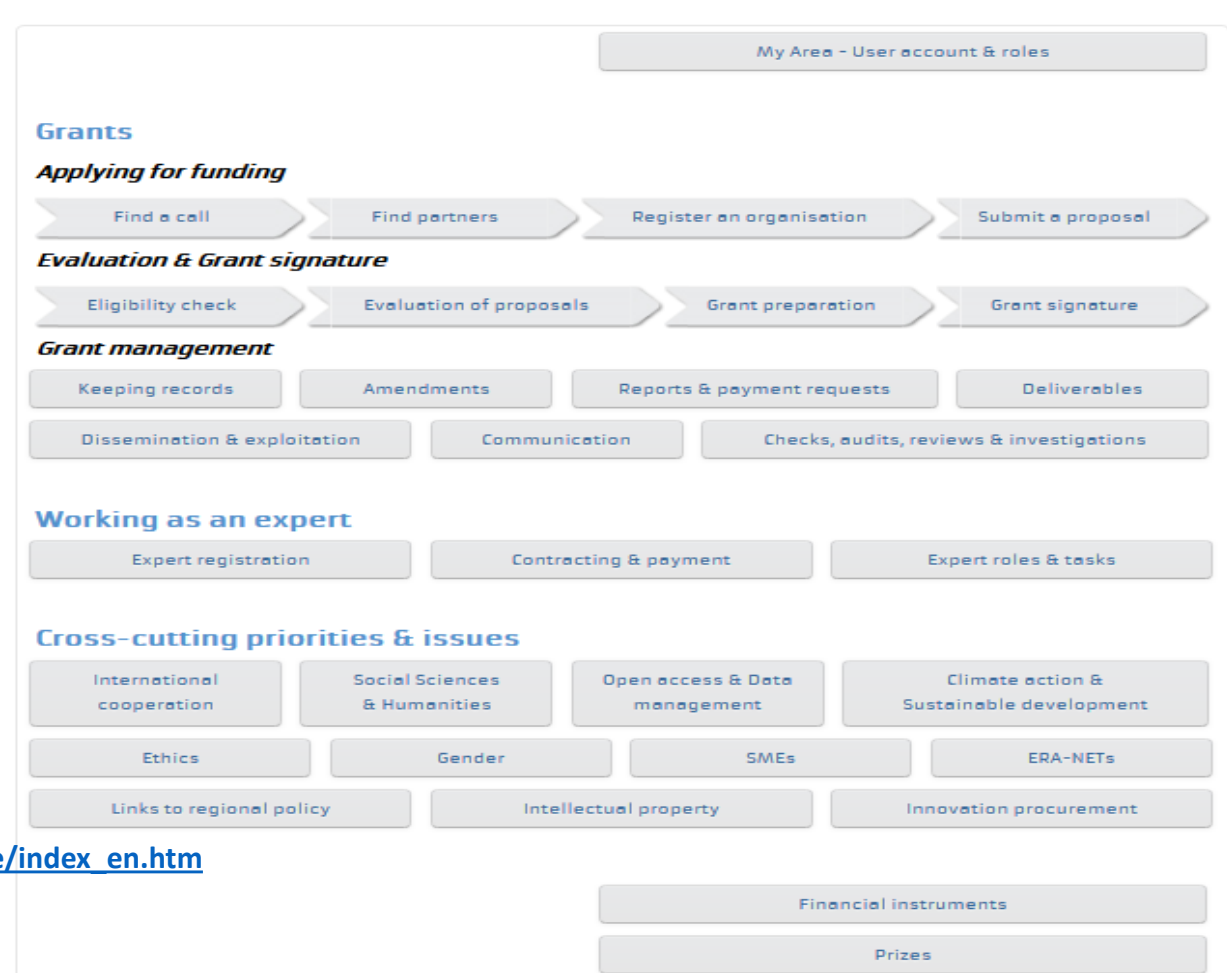
- Awareness about the legal, administrative and financial requirements – [H2020 Funding Guide](#)



Grants Manual - Section on:
Proposal submission and evaluation
(sections III.5, III.6, IV.1, IV.2)

Version 1.4
28 May 2015

http://ec.europa.eu/research/participants/docs/h2020-funding-guide/index_en.htm

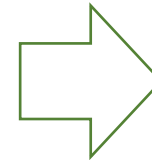


Profile of your institution

① PROJECT IDENTIFICATION

- **2 PAGES ONLY!**
- **Provide targeted information about your institution:**
 - a **description of the your institution and your competences**, with an explanation of how its profile matches the tasks in the proposal (**half page limit**)
 - **CVs** of the persons, including their gender, who will be primarily responsible for carrying out the proposed research and/or innovation activities; (**6 lines maximum**)
 - a **list of up to 5 relevant publications, and/or products, services** or other achievements relevant to the call content;
 - a **list of up to 5 relevant previous projects or activities**, connected to the subject of this proposal;
 - a description of any **significant infrastructure and/or any major items of technical equipment, relevant to the proposed work**;
- **Include your logo**
- **Contact details of your institutions (Name in English/national language, Acronym/ PIC number, full address, contact details (including email, phone...))**

- Online Partner search databases
- Bilateral contacts
- Bilateral projects
- Young researchers
- Brokerage events
- International conferences/ workshops



RI-LINKS2UA Grants

EAP Plus Grants

Other Grants, Call for
papers

Partner Search – Online Databases

①

PROJECT
IDENTIFICATION



Home >> Partner Search >> NMP Partnersearch Home

PARTNER SEARCH

Login

Username (E-Mail address):

Password:

login

REGISTRATION

PASSWORD LOST?

PARTNER SEARCH HOME

LIST OF PARTNER SEARCHES

LIST OF PARTNER OFFERS

SEARCH FOR PARTNER ENTRIES

SEARCH FOR PARTNER PROFILES

Links

Get information on how to register and create your own partner searches and partner offers

Find out who is your national NMP NCP

Find partners for all HORIZON 2020 activities on the CORDIS service

Find partners on the Enterprise Europe Network partner search facility

- <https://www.nmp-partnersearch.eu/>

Partner Search - Partner Offer

Nanotechnologies, Advanced Materials, Biotechnology and Advanced Manufacturing and Processing in HORIZON 2020

The NMP TeAm Partner Search Facility has been established by the network on NMP NCPs in order to offer best support to its clients. This web service is strictly focused on the open calls for proposals of the key enabling technologies **Nanotechnologies, Advanced Materials, Biotechnology and Advanced Manufacturing and Processing of HORIZON 2020**, related actions like FET open, ERA-NETs like SIINN and M-ERA.NET and inducement prize (Horizon Prize on materials for clean air). **The Partner Search Facility is open now for the NMBP-related call topics within the Horizon 2020 Work Programme 2016/2017.**

On this web-service we discern between

- **Partner Offer** - Researchers who offer their research expertise and who seek for collaboration in possible project consortia and
- **Partner Search** - Researchers or consortia with a definite idea for a project who are looking for further partners to complement the expertise scope of the consortium

In order to get information on the already published entries, please enter: [Search for partner entries](#)

[In order to submit your own partner offer or partner search you first have to register.](#)

With the related online forms, you have the opportunity to upload your own partner offer or partner search. The information will appear online as soon as it has been quality checked by the responsible country specific NCP.

The [user manual](#) (release 13/10/15) provides detailed information on the use of this service.

Partner Search – Online Databases

① PROJECT IDENTIFICATION



Research Partners

You can:

- Search for partners
- [Query more with an advanced search](#)
- Browse these active profiles and collaboration requests to build your network:
 - 10518 Partner profiles
 - 60 Open Calls for Proposals
 - 5511 Partnership requests
 - 1337 Proposing project
 - 4174 Offering collaboration
 - 384 Groups
- Contact [National Contact Point](#) networks to get further support to find partners in your specific theme
- [View the help pages and video tutorials](#)

Create or update your profile

Username:

Password:

[Forgot your username or password?](#)
[Not yet registered?](#)

 Sign in



NEWS & EVENTS

PROJECTS & RESULTS

RESEARCH*EU MAGAZINES

PARTNERS

Browse by:

- ▶ Subject
- ▶ Programme
- ▶ Content type
- ▶ Country

[Advanced search](#)

The primary information source for EU-funded projects since 1990

The **Projects & Results Service** is your one stop for information on EU-funded research projects and project results.

[Read more...](#)

Horizon 2020 project information is [available on CORDIS](#) and the [EU Open Data Portal](#).

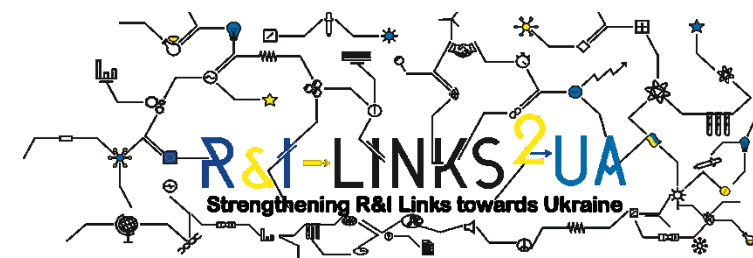
Search projects and results

Free text 

http://cordis.europa.eu/projects/home_en.html

2 PROJECT PREPARATION, DESIGN AND PLANNING

- APPLICATION PROCEDURES (1 OR 2 STAGE PROPOSALS)
- TYPES OF ACTIONS (PROPOSALS) IN HORIZON 2020
- TLRs - Technology Readiness Levels



2

PROJECT PREPARATION, DESIGN AND PLANNING

✓ *Defining the project's objectives, purpose, expected outputs, impacts and activities and overall budget*

• ACTIVITIES

- Setting the overall objectives
- Key activities/sub-activities
- Preparing a project outline incl. expected outcomes
- Defining impact indicators (specific, measurable, achievable, relevant and time-bound)
- Preparing a project implementation plan using the logical framework approach
- Defining the dissemination and exploitation activities
- Setting the overall project budget (calculating the PMs, other direct costs, subcontracting...)
- Writing the whole proposal
- Defining and negotiating the budget of all individual partners /third parties involved
- Completing the Administrative forms/ financial forms
- Submit the proposal



Administrative procedures

- Single/Two-stage proposals
- Types of Actions
- Technology Readiness Levels (TLRs)

Application procedures

- **Application procedures** -> indicated in the Call for proposals
- **2 Models:**
- **Single stage:** at the indicated deadline a full proposal will be submitted
- **Two- stage:** At 1st stage a brief project outline is submitted (sections 1 and 2 from the application form)-> „First stage proposal“. following a successful evaluation. a full proposal will be prepared in the 2nd Stage.

[Call budget overview](#)

TOPIC : Architected /Advanced material concepts for intelligent bulk material structures

Topic identifier: NMBP-04-2017
Publication date: 14 October 2015

Types of action: RIA Research and Innovation action

DeadlineModel: two-stage

Planned opening date: 11 May 2016

Deadline: 27 October 2016 17:00:00
2nd stage Deadline: 04 May 2017 17:00:00

Time Zone : (Brussels time)



Horizon 2020
Pillar: Industrial Leadership
Work Programme Year: H2020-2016-2017
Work Programme Part: Nanotechnologies, Advanced Materials, Biotechnology and Advanced Manufacturing and Processing
Call : H2020-NMBP-2016-2017

[H2020 website](#)

Types of Actions

Main types of actions

*Research and Innovation
Actions*

Innovation Actions

*Coordination and
Support Actions*

Other targeted types of actions

SME Instrument

ERANET Co-fund

*Pre-commercial
Procurement Co-fund*

Public Procurement of Innovative Solutions Co-fund

Types of Actions/Instruments

Type of Action ¹	Code	Minimum Conditions ²	Funding Rate	Typical Duration	Average EC Contribution	Aim
Research & Innovation Action	RIA	≥ 3 legal entities from 3 MS/AC	100%	36-48 months	€ 2.0 – 5.0M	collaborative research projects
Innovation Action	IA	≥ 3 legal entities from 3 MS/AC	70% ³	30-36 months	€ 2.0 – 5.0M	produce plans & arrangements or designs for new, altered or improved products, processes or services
Coordination & Support Action	CSA	1 legal entity	100%	12-30 months	€ 0.5 – 2.0M	accompanying measures (standardisation, dissemination, policy dialogues etc.) no research
MSCA ⁴ (except Cofund)	MSCA	see separate factsheet				facilitate mobility of researchers for training & career development
ERC Grants	ERC	1 legal entity in MS/AC	100%	60 months	Starting: ≤ € 2.0M Consolidator: ≤ € 2.75M Advanced: ≤ € 3.5M	support excellent investigators and their research teams to pursue ground-breaking, high-gain/ high-risk research
Prizes	PRI	1 legal entity	n/a	n/a	variable; see respective topic	<ul style="list-style-type: none"> - recognise past achievements - induce future activities
SME Instrument	SME	1 SME in MS/AC	3 phases: <ul style="list-style-type: none"> • Phase 1: lump sum of € 50K / project • Phase 2: € 1 – 2.5M / project (1-2 years) (70% of eligible costs reimbursed) • Phase 3 : no funding 			combination of demonstration activities (testing, prototyping, ...), market replication
Fast Track to Innovation	FTI	≤ 5 legal entities from 5 MS/AC	70% ³	tbd	≤ € 3.0M	produce plans & arrangements or designs for new, altered or improved products, processes or services

¹ Defined in the Work Programme.

² Additional conditions may be listed in the respective Work Programmes.

³ 100% for non-profit organisation (= any legal entity except companies)

⁴ MSCA = Marie Skłodowska Curie Actions

Research and Innovation Actions - RIA

- Funding for research projects tackling clearly defined challenges, which can lead to the development of new knowledge or a new technology.
- Both basic and applied research, technology development and integration, testing, validation on a small-scale prototype in a laboratory or simulated environment.
- **Limited demonstration or pilot activities** aiming to show technical feasibility in a near to operational environment.
- Minimum: three independent legal entities (Consortium of partners from different countries, industry and academia), established in different Member States or Associated Countries -> Possible additional conditions in Work Programmes!
- Funding: 100% of eligible costs

Innovation Actions - IA

- Innovation actions - IA

- established in different Member States or Associated Countries -Funding is more focused on **closer-to-the-market activities**. For example, prototyping, testing, demonstrating, piloting, scaling-up etc. if they aim at producing new or improved products or services.
- Minimum: three independent legal entities (Consortium of partners from different countries, industry and academia) , > Possible additional conditions in Work Programmes!
- Funding: 70% funding for profit and 100% for non-profit participants of eligible costs

Coordination and Support Actions - CSA

- **Accompanying measures** such as **standardisation, dissemination, awareness-raising and communication, networking, coordination or support services, policy dialogues and mutual learning exercises and studies, including design studies** for new infrastructure and may also include complementary activities of networking and coordination between programmes in different countries.
- Minimum one legal entity established a Member State or associated country -> **Possible additional conditions in Work Programmes!**
- **Funding: 100% of eligible costs**

SME Instrument

- This instrument is aimed **at highly innovative SMEs with the ambition to develop their growth potential**. It offers lump sums for feasibility studies, grants for an innovation project's main phase (demonstration, prototyping, testing, application development...); lastly, the commercialisation phase is supported indirectly through facilitated access to debt and equity financial instruments.
- **Only SMEs can participate**. Either a single SME or a consortium of SMEs established in an EU or Associated Country.

THE THREE PHASES

Phase 1: Proof of Concept

Input:
Idea/Concept in
"Business Plan I" (~ 10 pages)

Main Activities:

- Feasibility of concept
- Risk assessment
- IP regime
- Partner search
- Design study
- Pilot application

Output: elaborated
"Business plan II"

*Lump sum: around 50.000 €
~ 6 months*

Phase 2: Development and Demonstration

Input:
"Business plan II" + "Description of activities under Phase2" (~ 30 pages)

Main Activities:

- Development Prototyping
 - Testing
 - Piloting
 - Miniaturisation
 - Scaling-up
 - Market replication
- Design & creation of innovative applications to foster the delivery of mobile public services
 - New business model for SMEs in traditional sector to innovate
- Output:** investor-ready

"Business plan III"
*Output based payments:
1 to 2,5 M€ EU funding
~ 12 to 24 months*

Phase 3: Go-to-Market, commercialisation

Input:
"Business plan III"
Opportunities:
'Quality label' for successful Phase 1 & 2

Easier access to private finance
Support via networking, training, coaching, information, addressing i.a. IP management, knowledge sharing, dissemination

SME window in the EU financial facilities (debt facility and equity facility)

No direct funding

Marie Skłodowska-Curie actions

- Funding for international research fellowships in the public or private sector, research training, staff exchanges.
- Types:
 - Research networks (ITN): support for Innovative Training Networks
 - Individual fellowships (IF): support for experienced researchers undertaking mobility between countries, optionally to the non-academic sector
 - International and inter-sectoral cooperation through the Research and Innovation Staff Exchanges (RISE)
 - Etc. (<https://ec.europa.eu/programmes/horizon2020/en/h2020-section/marie-sklodowska-curie-actions>)
- Early stage researchers or experienced researchers (of any nationality), technical staff, national/regional research mobility programmes.

Fast Track to Innovation Pilot

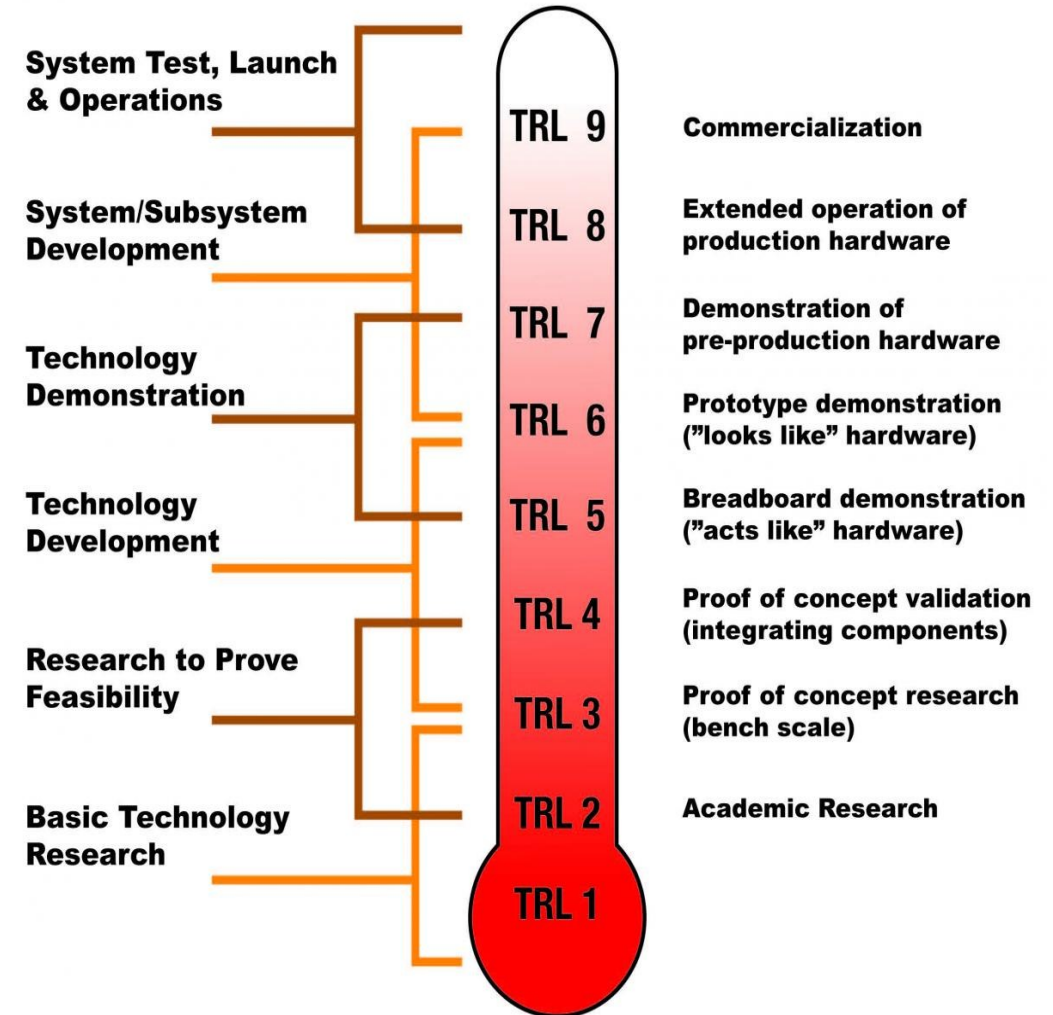
- The Fast Track to Innovation (FTI) pilot is a fully-bottom-up measure in Horizon 2020 to promote close-to-the-market innovation activities, and open to all types of participants. <https://ec.europa.eu/programmes/horizon2020/en/h2020-section/fast-track-innovation-pilot>

Aims:

- reduce time from idea to market,
- stimulate the participation of first-time applicants to EU research and innovation funding, and
- increase private sector investment in research and innovation.
- Proposals for funding must be submitted by consortia comprising between three and five legal entities established in at least three different EU Member States or [countries associated to Horizon 2020](#).

Technology Readiness Levels (TRLs)

- ✓ The TRL is a [new dimension in Horizon 2020](#).
- ✓ Many of the call topics have a defined TRL at which the implementation of the proposal is intended to start, as well as a target TRL.
- ✓ The use of Technology Readiness Levels (TRLs) as a measurement of the maturity level of particular technologies is a new development in Horizon 2020.
- ✓ This measurement system [provides a common understanding of technology status and addresses the entire innovation chain](#).
- ✓ By evaluating a technology project against the parameters for each Technology Readiness Level one can assign a TRL rating to the project based on its stage of progress.
- ✓ There are nine technology readiness levels; TRL 1 being the lowest and TRL 9 the highest.





RI-LINKS2U is funded by EU under the Horizon 2020 - Framework Programme for Research and Innovation /grant agreement no. 692476.

THANK YOU FOR YOUR ATTENTION!

CONTACTS:

Gorazd Weiss, Project Coordinator

Email: weiss@zsi.at

CENTRE FOR SOCIAL INNOVATION (ZSI)

Linke Wienzeile 246

A - 1150 Vienna

AUSTRIA

Tel. ++43.1.4950442-39

Fax. ++43.1.4950442-40

[/www.zsi.at](http://www.zsi.at)

Stella Shapoval

Project co-coordinator

H2020 National NCP

Coordinator

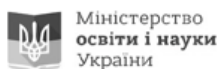
Deputy Head of International
Cooperation and European
Integration Department

Head of Division for
International Scientific and
Technical Cooperation

**Ministry of Education and
Science of Ukraine**

16, T. Shevchenko Blvd,
Kyiv, Ukraine

s_shapoval@mon.gov.ua



<https://ri-links2ua.eu/>

